

Pearls of Sharing

3 Interviews*

6 Interviews*

1st Team Member

Month 1



Complete 3 interviews in 10 days & earn Pearl Earrings



Complete your next 3 interviews in the same month & earn earrings & bracelet.



Add 1 Qualified* Recruit & earn the Necklace.
*(\$600 w/s or more)

6 Interviews*

2nd Team Member

Month 2



Complete 6 interviews the 2nd month & earn Pink Pearl Earrings



Add your 2nd Qualified* Recruit & earn the Pink Necklace.
*(\$600 w/s or more)

Month 3

Complete 6 interviews the 3rd month & earn Black Pearl Earrings

Add your 3rd Qualified* Recruit & earn the Black Pearl Necklace.
*(\$600 w/s or more)



- *Interviewee must be over 18 yrs.
- *Pearl styles subject to availability.

"Hi, do have a quick minute? Great - I'm excited about a challenge for my new business with Mary Kay Cosmetics. As part of my training I need to select 6 women whose opinion I value & I immediately thought of you (b/c you're.....give her a sincere compliment) to help me get off to a winning start. I'm learning about personality styles overcoming objections and perfecting my marketing skills. I'll be mentored by my director - you'll love her! Is there any reason why you wouldn't help me? All I need is 20-30 minutes of your time. Which is best for you, tomorrow or the next day? Morning or afternoon? Over coffee or on the phone? For your time I'll give you a lip color or gloss of your choice!
What color do you prefer? I really appreciate your help!

Give a girl the right pearls and she can conquer the world!